

## "Clinicians need tools they can use"

There are many barriers to EHR adoption for small practices, but one of the most significant barriers is the ease of deployment and use of EHR solutions. With limited or no IT resources, small practices appreciate the easy accessibility of cloud-based SaaS (Software as a Service) solutions. At the time, they need a solution that supports and enables their small practice workflow, avoiding the pitfalls of excessive complexity. Today, many organizations are wisely looking beyond MU to understand if they have an EHR that is usable and desirable for a physician to use, so that they can achieve their ultimate goal of improvements to quality, efficiency and information sharing. When we partnered with Mayo Clinic to do primary research on the EHR needs of small practices, we shadowed clinicians and administrators in a variety of small practices.



Customization and flexibility in both software and device options are critical to ensuring the EHR complements, rather than disrupts, the highly varied work styles of small practices.

Everyone in healthcare facing the challenge of meaningful use needs to look to the greater challenges of sustained efficiency and quality improvement. Bending arms and offering financial incentives can only work for so long. We all need to work toward giving clinicians tools that they want to use; tools they will pick up every day because they help them save time and deliver better care.

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